

SAIL TOWARDS EXCELLENCE WITH THE BOAT
OF YOUR DREAMS



LONGHASS

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Founded in 2019, Longhass Yacht specialises in the sale, charter and management of yachts from 15m to 24m in the Mediterranean region. The company's unique approach comes from a selection of just 6 boats, allowing it to devote its full attention, expertise and resources to each client.



TOULON

01. PURCHASE

We focus on quality rather than quantity, with a customer-centric approach that builds lasting relationships and guarantees satisfaction.

03. CHARTER

We ensure that your boat is fully promoted by being present on the best online booking websites as well as through our charter broker network.



GENEVA

02. SALE

With an inventory of just 8 yachts, we can devote more time to promotion and marketing, in particular by developing targeted and effective marketing strategies.

04. MANAGEMENT

We believe in open communication with our customers. Our 360° management offers total peace of mind in the knowledge that your boat is in safe hands.

"Combining the standards and excellence of luxury yachting"

SECOND-HAND

VANDUTCH 40

Year: **2024**

Price : **695,000,00 € (exclu VAT)**

DIMENSIONS

Length : 12.48 m
Beam : 3.42 m
Draft : 0.90 m
Displacement: 10 600 kg

CAPACITIES

Capacity : 10 peoples
Number of cabins : 1 cabin
Number of beds : 2 beds
Bathroom : 1 Bathroom
Toilet : 1 Toilet
Water (L) : 170 L
Gasoil (L) : 850 L

MOTORIZATION

Year : 2024
Number of motors : 2 engines
Engine hours : 198 h
Brand : VOLVO PENTA
Model : D6-440
Power (HP) : 2 x 440 cv
Transmission : Stren Drive



STRUCTURE ANNUAL COSTS

01. OPERATING COSTS

A) Maintenance *

- Shipyard handling + Shipyard parking **1,200€ TTC**
- (HP wash + Antifouling + Propspeed + anodes) **2,400€ TTC**
- Transmission / engine overhaul **4,500€ TTC**
- Air conditioning / heating / generator overhaul **1,400€ TTC**
- Gyroscopic stabiliser overhaul **900€ TTC**
- Electrical / electronic overhaul **600€ TTC**

TOTAL = 10,000€ TTC

B) Berth **12,900€ TTC**

- Annual passenger fee (high hypothesis)

C) Insurance **3,100€ TTC**

- Annual contract (with rental extension)

F) Miscellaneous ancillary expenses (4 months) **2,000€ TTC**

- Maintenance equipment / odd jobs (500,0€ TTC)

TOTAL = 18,000€ TTC

ANNUALS TOTALS = 28,000€ TTC

**Prices are based in accordance with our subcontractors' price list for the year 2025.*

STRUCTURE CHARTER COSTS

02. MANAGEMENT / RENTAL

A) Daily rental basis*

- Day rate (9am to 6.30pm) **3,000€ TTC**
- Rental cost structure : **1,100€ TTC**
 - Cost of skipper (450€ incl. VAT)
 - Brokerage costs (580€ incl. VAT)
 - Cost of welcome pack - drinks + towels (70€ TTC)
- Owner's net income **1,900€ TTC**

B) Assumption for daytime rental

- Low **(20 days)** **41,800€ TTC**
 - June **(4 days)** - September **(3 days)**
 - July **(8 days)** - August **(7 days)**
- Medium **(28 days)** **53,200€ TTC**
 - June **(5 days)** - September **(4 days)**
 - July **(10 days)** - August **(9 days)**
- High **(35 days)** **66,500€ TTC**
 - June **(6 days)** - September **(5 days)**
 - July **(14 days)** - August **(10 days)**

C) Amortization of operating costs

Recap of total annual operating costs **28,000€ TTC**

Taking into account the owner's net income :

- Full amortization if **15** rental days **28,500€ TTC**

**Prices are based in accordance with our rental partners' price lists and on market trends for the year 2025.*

FEATURES

01. Navigation electronics

- Depth gauge
- Speedometer
- Volvo navigation system
- Navigation compass
- Volvo joystick
- Bow thruster
- Volvo autopilot
- 2x Garmin screens
- Chain counter
- GARMIN VHF
- Volvo Position System (virtual anchor)



02. Electrical equipment

- 5 kW generator - Kohler
- Quick x10 gyroscopic stabiliser
- Air conditioning/heating
- Ice maker
- 1 electric toilet
- Converter/battery charger
- 220V/12V circuit
- Engine battery
- Service batteries
- Electric bilge pumps
- Outdoor Fusion stereo + extension
- Multicolour LED system

FEATURES

03. Interior equipments

- 1 owner's cabin
- 1 bathroom
- 10 towels with the boat's name on them
- Double hotplate
- Coffee machine
- Microwave
- Indoor sink
- LED lighting
- 1 porthole
- Ambient speaker
- 230V socket



04. Exterior equipments

- New paintwork 05/2025 - Dark Grey
- Sun deck in cockpit
- Grey Flexiteek deck
- 3 external refrigerators
- Cockpit cushions
- Cockpit table
- Shower (cold/hot)
- Retractable electric windlass
- 6 fenders + quick release hooks
- Coastal equipment for 10 people
- LED boat name
- Full protection rating
- Underwater lighting x4 (White)

File 01/10
PHOTOS



File 02/10
PHOTOS



File 03/10
PHOTOS



File 04/10
PHOTOS



File 05/10
PHOTOS



File 06/10
PHOTOS



File 07/10
PHOTOS



File 08/10
PHOTOS



File 09/10
PHOTOS



File 10/10
PHOTOS





César Longeville

Chairman and CEO and a former top-level windsurfing athlete, César has focused his career on the yachting industry, with experience at Dufour Yacht, Sunseeker and Swan. His career includes a technical collaboration with Monaco Marine to manage maintenance projects on yachts over 24 metres.



Victor Chapin

A passionate professional photographer specialising in yacht and boat photography. His strength lies in his ability to highlight the beauty and uniqueness of each yacht, creating striking images that emphasise their design and prestige. By joining the LongHass Yacht team, Victor brings invaluable creative vision, enhancing our visual identity.



Christophe Sibut

A true professional of the sea, with an impressive career as captain of yachts up to 80 meters in length, Christophe has developed an in-depth knowledge of maritime operations, combined with a technical expertise that sets him apart in the industry across the globe. Today, he brings his skills and know-how to Longhass Yacht as Yachts Manager.



Delphine De Chavigny

A communications manager with a passion for the maritime world, Delphine knows how to convey her passion through captivating campaigns and initiatives. Her keen sense of creativity is reflected in every project, from promoting new yacht models to strengthening the image of Longhass Yacht.

SSVHONOT
LONGHASS

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