

SAIL TOWARDS EXCELLENCE WITH THE BOAT
OF YOUR DREAMS



LONGHASS

Table of CONTENTS

01.	Our company	page - 1
02.	Your Pardo Yacht 43 - 2020	page - 2
03.	Annual operating costs	page - 3
04.	Management - Charter	page - 4
05.	Features & Options	page - 5 to 6
06.	Deck Plan	page - 7
07.	Photo Gallery	page - 8 to 19
08.	Meet our team	page - 20



Founded in 2019, Longhass Yacht specialises in the sale, charter and management of yachts from 15m to 24m in the Mediterranean region. The company's unique approach comes from a selection of just 6 boats, allowing it to devote its full attention, expertise and resources to each client.



SAINTE-MAXIME

01. PURCHASE

We focus on quality rather than quantity, with a customer-centric approach that builds lasting relationships and guarantees satisfaction.

03. CHARTER

We ensure that your boat is fully promoted by being present on the best online booking websites as well as through our charter broker network.



GENEVA

02. SALE

With an inventory of just 8 yachts, we can devote more time to promotion and marketing, in particular by developing targeted and effective marketing strategies.

04. MANAGEMENT

We believe in open communication with our customers. Our 360° management offers total peace of mind in the knowledge that your boat is in safe hands.

"Combining the standards and excellence of luxury yachting"

SECOND-HAND

PARDO YACHT 43

Year: **2020**

Price : **610,000,00 € (excl VAT)**

DIMENSIONS

Length : 14.00 m
Beam : 4.20 m
Draft : 1.10 m
Displacement: 11 700kg

CAPACITIES

Capacity : 12 peoples
Number of cabins : 2 cabins
Number of beds : 4 beds
Bathroom : 1 Bathroom
Toilet : 1 Toilet
Water (L) : 300 L
Gasoil (L) : 1 200 L

MOTORIZATION

Year : 2020
Number of motors : 2 engines
Engine hours : 360 h
Brand : VOLVO PENTA
Model : D6-440 / IPS-600
Power (HP) : 2 x 440 cv
Transmission : IPS (Pods)
Revisions : September 2025



STRUCTURE ANNUAL COSTS

01. OPERATING COSTS

A) Maintenance *

- Shipyard handling + Shipyard parking **1,200€ TTC**
- (HP wash + Antifouling + Propspeed + anodes) **3,500€ TTC**
- Transmission / engine overhaul **5,200€ TTC**
- Air conditioning / heating / generator overhaul **1,100€ TTC**
- Hydraulic system overhaul **700€ TTC**
- Electrical / electronic overhaul **400€ TTC**
- Gyroscopic stabiliser overhaul **900€ TTC**

TOTAL = 13,000€ TTC

B) Berth

- Annual passenger fee (high hypothesis) **12,500€ TTC**

C) Insurance

- Annual contract (with rental extension) **3,900€ TTC**

D) DAFN

- French annual navigation fee **2,300€ TTC**

E) Miscellaneous ancillary expenses (4 months)

- Maintenance equipment / odd jobs (500,0€ TTC) **2,000€ TTC**

TOTAL = 20,700€ TTC

F) Management (10 months) - If desired

- Longhass Yacht monthly contract (1,250€ TTC) **12,500€ TTC**

G) Cleaning (3 months) - If desired

- Package of 10 int/ext cleanings monthly (2,500€ TTC) **7,500€ TTC**

TOTAL = 20,000€ TTC

ANNUALS TOTALS = 53,700€ TTC

**Prices are based in accordance with our subcontractors' price list for the year 2025.*

STRUCTURE CHARTER COSTS

02. MANAGEMENT / RENTAL

A) Daily rental basis*

- Day rate (9am to 7pm) **3,5000€ TTC**
- Rental cost structure : **1,200€ TTC**
 - Cost of skipper (450€ incl. VAT)
 - Brokerage costs (700€ incl. VAT)
 - Cost of welcome pack - drinks + towels (50€ TTC)
- Owner's net income **2,300€ TTC**

B) Assumption for daytime rental

Net owner

- Low **(18 days)** **41,400€ TTC**
 - June (3 days) - September (3 days)
 - July (6 days) - August (6 days)
- Medium **(24 days)** **55,200€ TTC**
 - June (4 days) - September (4 days)
 - July (8 days) - August (8 days)
- High **(30 days)** **69,000€ TTC**
 - June (5 days) - September (5 days)
 - July (10 days) - August (10 days)

C) Amortization of operating costs

Recap of total annual operating costs **53,700€ TTC**

Taking into account the owner's net income :

- Full amortization if **23** rental days **52,900€ TTC**

**Prices are based in accordance with our rental partners' price lists and on market trends for the year 2025.*

FEATURES

01. Navigation electronics

- Depth gauge
- Speedometer
- Navigation centre
- Navigation compass
- Volvo joystick
- Volvo autopilot
- 2x SIMRAD screens
- Chain counter
- VHF AIS-700 (Raymarine)
- Quantum radar (Raymarine)
- Yacht controller (remote control)
- Live video surveillance (Wi-Fi)



02. Electrical equipment

- 15 kW generator (Panda)
- Quick X12 gyroscopic stabiliser
- Air conditioning/heating
- Bow/stern thruster
- 1 electric toilet
- 2500 W converter
- 80 Ah battery charger
- 220 V/12 V circuit
- Engine battery x2
- Service batteries x6
- Electric bilge pumps
- Outdoor Fusion stereo
- Underwater lights x6

FEATURES

03. Interior equipments

- 1 owner's cabin
- 1 guest cabin (2 single beds)
- Partition wall between the two cabins
- Bed sheets/pillows
- Bed linen
- Double hob
- Coffee machine
- Ice maker
- 22" articulated television + antenna
- LED lighting
- 3 portholes
- Sound system control panel
- Ambient speaker



04. Exterior equipments

- Forward sun deck
- Aft sun deck
- Flexi-teck deck and cockpit
- Electric sun blinds on T-Top
- 3 external refrigerators
- Teak table (seats 6)
- Shower head (hot/cold)
- Electric windlass + camera
- Hydraulic gangway (Opacmare)
- Swimming ladder with handrail
- 8 fenders with socks
- Coastal equipment for 12 people

DECK PLAN

01. Upper deck



02. Lower deck



External hull
PHOTOS



External hull
PHOTOS



External hull
PHOTOS



Cockpit PHOTOS



Control unit
PHOTOS



Cockpit
PHOTOS



Cockpit
PHOTOS



Cockpit PHOTOS



Interior cockpit PHOTOS



Room N°1 & 2
PHOTOS



Room N°1 & Bathroom
PHOTOS



Engine room
PHOTOS





César Longeville

Chairman and CEO

After being a top-level windsurfing athlete, César has focused his career on the yachting industry, with experience at Dufour Yacht, Sunseeker and Swan. His career includes a technical collaboration with Monaco Marine to manage maintenance projects on yachts over 24 metres, after founding an engineering company (specializing in hydrogen-based onboard systems for boats)



Victor Chapin

Photographer

A passionate professional photographer specialising in yacht and boat photography. His strength lies in his ability to highlight the beauty and uniqueness of each yacht, creating striking images that emphasise their design and prestige. By joining the LongHass Yacht team, Victor brings invaluable creative vision, enhancing our visual identity.



Christophe Sibut

Yacht Manager

A true professional of the sea, with an impressive career as captain of yachts up to 80 meters in length, Christophe has developed an in-depth knowledge of maritime operations, combined with a technical expertise that sets him apart in the industry across the globe.

Today, he brings his skills and know-how to Longhass Yacht as Yachts Manager.



Delphine De Chavigny

Communication Manager

A communications manager with a passion for the maritime world, Delphine knows how to convey her passion through captivating campaigns and initiatives. Her keen sense of creativity is reflected in every project, from promoting new yacht models to strengthening the image of Longhass Yacht.

SSVHONOT
LONGHASS

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