SAIL TOWARDS EXCELLENCE WITH THE BOAT OF YOUR DREAMS



LONGHASS

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Founded in 2019, Longhass Yacht specialises in the sale, charter and management of yachts from 15m to 24m in the Mediterranean region. The company's unique approach comes from a selection of just 10 boats, allowing it to devote its full attention, expertise and resources to each client.



SAINTE-MAXIME

01.
PURCHASE
We focus on quality rather than quantity, with a customer-centric approach that builds lasting relationships and guarantees satisfaction.

03.
CHARTER
We ensure that your boat is fully promoted by being present on the best online booking websites as well as through our charter broker network.



GENEVA

02.
SALE
With an inventory of just 8 yachts, we can devote more time to promotion and marketing, in particular by developing targeted and effective marketing strategies.

04.
MANAGEMENT
We believe in open communication with our customers. Our 360° management offers total peace of mind in the knowledge that your boat is in safe hands.

"Combining the standards and excellence of luxury yachting"

SECOND-HAND

QUEENS YACHT 62

Year: **2008**
Price : **370 000,00 € (include VAT)**

DIMENSIONS

Length :	19.50 m
Beam :	5.10 m
Draft :	1.10 m
Displacement:	32 000kg

CAPACITIES

Capacity :	12 peoples
Number of cabins :	3 cabins
Number of beds :	6 beds
Bathroom :	2 Bathrooms
Toilet :	3 Toilets
Water (L) :	800 L
Gasoil (L) :	3500 L

MOTORIZATION

Year :	2008
Number of motors :	2 engines
Engine hours :	755 h
Brand :	MTU
Model :	V8-2000-CRM93
Power (HP) :	2 x 1200 cv
Transmission :	Shaft-line
Revisions :	January 2026



STRUCTURE
ANNUAL COSTS

01. OPERATING COSTS

A) Maintenance *

- Shipyard handling + Shipyard parking — **1,600€** TTC
- (HP wash + Antifouling + Propspeed + anodes) — **4,900€** TTC
- Transmission / engine overhaul — **7,500€** TTC
- Air conditioning / heating / generator overhaul — **1,800€** TTC
- Hydraulic system overhaul — **1,000€** TTC
- Electrical / electronic overhaul — **600€** TTC
- Dinghy + engine overhaul — **600€** TTC

TOTAL = **18,000€** TTC

B) Berth

- Annual passenger fee (high hypothesis) — **16,500€** TTC

C) Insurance

- Annual contract (with rental extension) — **4,700€** TTC

D) DAFN

- French annual navigation fee — **9,800€** TTC

E) Miscellaneous ancillary expenses (5 months)

- Maintenance equipment / odd jobs (400,0€ TTC) — **2,000€** TTC

TOTAL = **33,000€** TTC

ANNUALS TOTALS = **51,000€** TTC

**Prices are based in accordance with our subcontractors' price list for the year 2026.*

STRUCTURE
CHARTER COSTS

02. MANAGEMENT / RENTAL

A) Daily rental basis*

- Day rate (9am to 7pm) — **3,200€** TTC
- Rental cost structure : — **1,100€** TTC
  - Cost of skipper (450€ incl. VAT)
  - Brokerage costs (600€ incl. VAT)
  - Cost of welcome pack - drinks + towels (50€ TTC)
- Owner's net income — **2,100€** TTC

B) Assumption for daytime rental	**Net owner**
Low **(18 days)** June (3 days) - September (3 days) July (6 days) - August (6 days)	**37,800€** TTC
Medium **(24 days)** June (4 days) - September (4 days) July (8 days) - August (8 days)	**50,400€** TTC
High **(30 days)** June (5 days) - September (5 days) July (10 days) - August (10 days)	**63,000€** TTC

C) Amortization of operating costs

Recap of total annual operating costs — **51,000€** TTC

Taking into account the owner's net income :

- Full amortization if **24** rental days — **50,400€** TTC

**Prices are based in accordance with our rental partners' price lists and on market trends for the year 2026.*

Options - 01/03

FEATURES

01. Navigation electronics



- Depth sounder – **Simrad**
- Speed log – **Simrad**
- Engine management system – **MTU**
- Joystick control – **Yacht Controller**
- Bow thruster – **Side-Power**
- Stern thruster – **Side-Power**
- 2 × NX45 GPS displays – **Simrad**
- Wireless remote control – **Yacht Controller**
- Chain counter (CHC) – **Quick**
- Radar – **Simrad**
- Electric trim tabs – **Bennett**
- RS82 VHF radio – **Simrad**
- High-speed Wi-Fi – **Starlink**
- Searchlight – **Marine Sport Line**



02. Electrical equipment

- 13 kW Generator (900 engine hours) – **Kohler**
- 60 L/h Watermaker – **Dessalator**
- Air Conditioning / Heating – **Ondaria**
- 180 W Ice Maker – **Isotherm**
- Interior Refrigerator – **Vitrifrigo**
- 4-Burner Hob / Oven / Dishwasher
- 24 V / 2500 W Inverter – **Mastervolt**
- Generator Battery Charger, 12 V / 25 A
- Service Battery Charger, 24 V / 80 A
- 2 × Engine Batteries, 12 V / 240 Ah
- 8 × Service Batteries, 6 V / 400 Ah
- 4 × Electronics Batteries, 12 V / 90 Ah
- 1 × Generator Battery, 12 V / 80 Ah
- 2 × Bow/Stern Thruster Batteries, 12 V / 135 Ah

Options - 02/03

FEATURES

03. Interior equipments



- 1 × Master Cabin (2 guests)
- 1 × Guest Cabin (2 guests)
- 1 × Twin Cabin (2 guests)
- 2 Bathrooms
- 3 × Electric Toilets – **Vimar**
- 1 × TV in the Saloon
- 1 × TV in the Master Cabin
- 1 × TV in the Guest Cabin
- Fresh Water Pump, 36 L/min – **Marco UP**
- Grey Water Pump, 35 L/min – **Marco UP**
- Black Water Pump, 35 L/min – **Osculati**
- 50 L Hot Water Boiler
- 230 V / 24 V Power Outlets
- Bluetooth / USB Stereo System

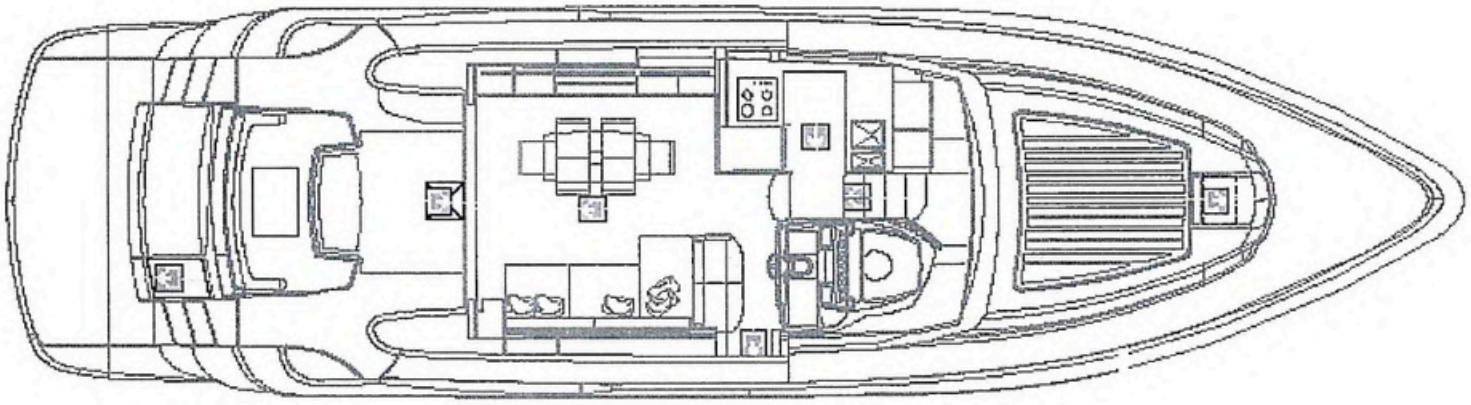


04. Exterior equipments

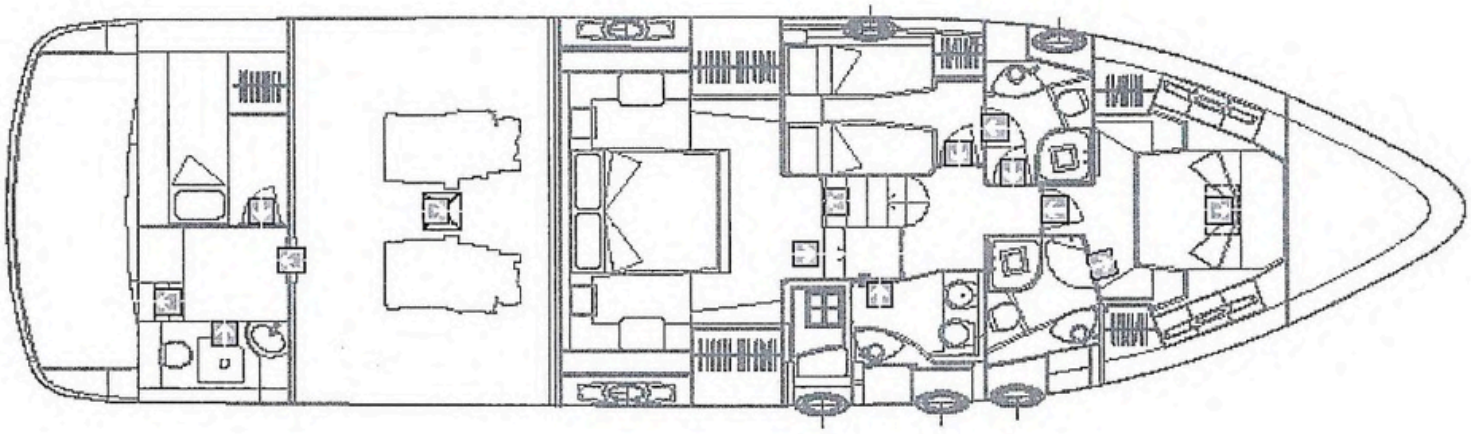
- 2000 W Electric Windlass – **Quick**
- Hydraulic Gangway – **Besenzoni**
- Hydraulic Swim Platform – **Besenzoni**
- Forward Sun Pad (3 guests)
- Electric Aft Sun Awning
- Forward Sun Awning with Poles
- Teak Deck with Black Caulking
- Cockpit Table (5 guests)
- Hot & Cold Cockpit Shower
- 10 × Fenders
- Coastal Safety Equipment for 12 Persons
- Protective Covers Cushions and Windscreen
- Tender (2.70 m) with 10 hp Outboard Engine
- Skipper Cabin (Converted Garage)

DECK PLAN

01. Upper deck



02. Lower deck



External hull
PHOTOS





External hull
PHOTOS





External hull
PHOTOS





External hull
PHOTOS





External hull
PHOTOS





External hull
PHOTOS





Navigation

PHOTOS





Saloon
PHOTOS





Saloon
PHOTOS





Helm station

PHOTOS





Kitchen
PHOTOS





VIP Cabin
PHOTOS





Twin cabin

PHOTOS





Master Cabine

PHOTOS





Master Cabine

PHOTOS





Master Cabine

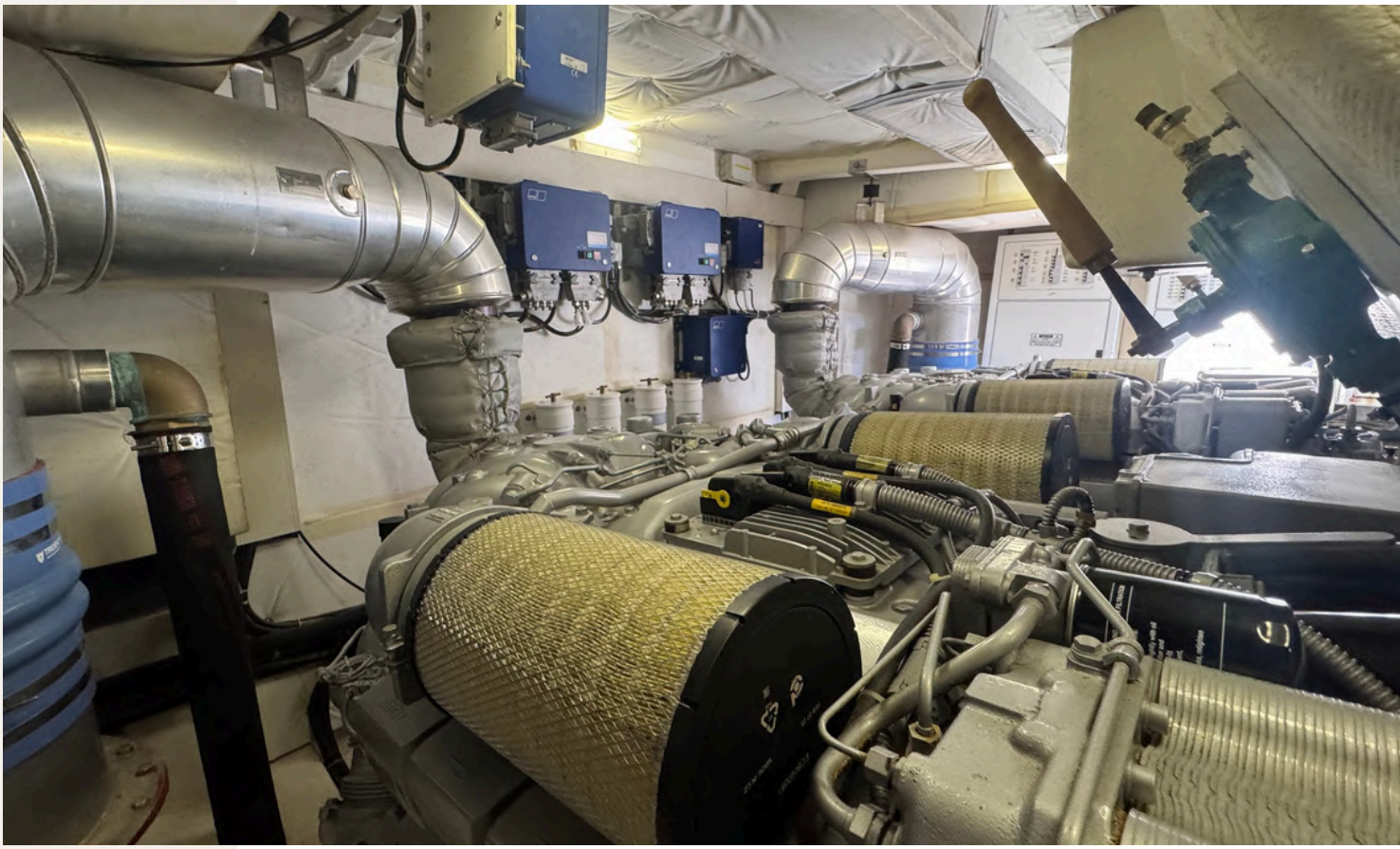
PHOTOS





Salle machines

PHOTOS

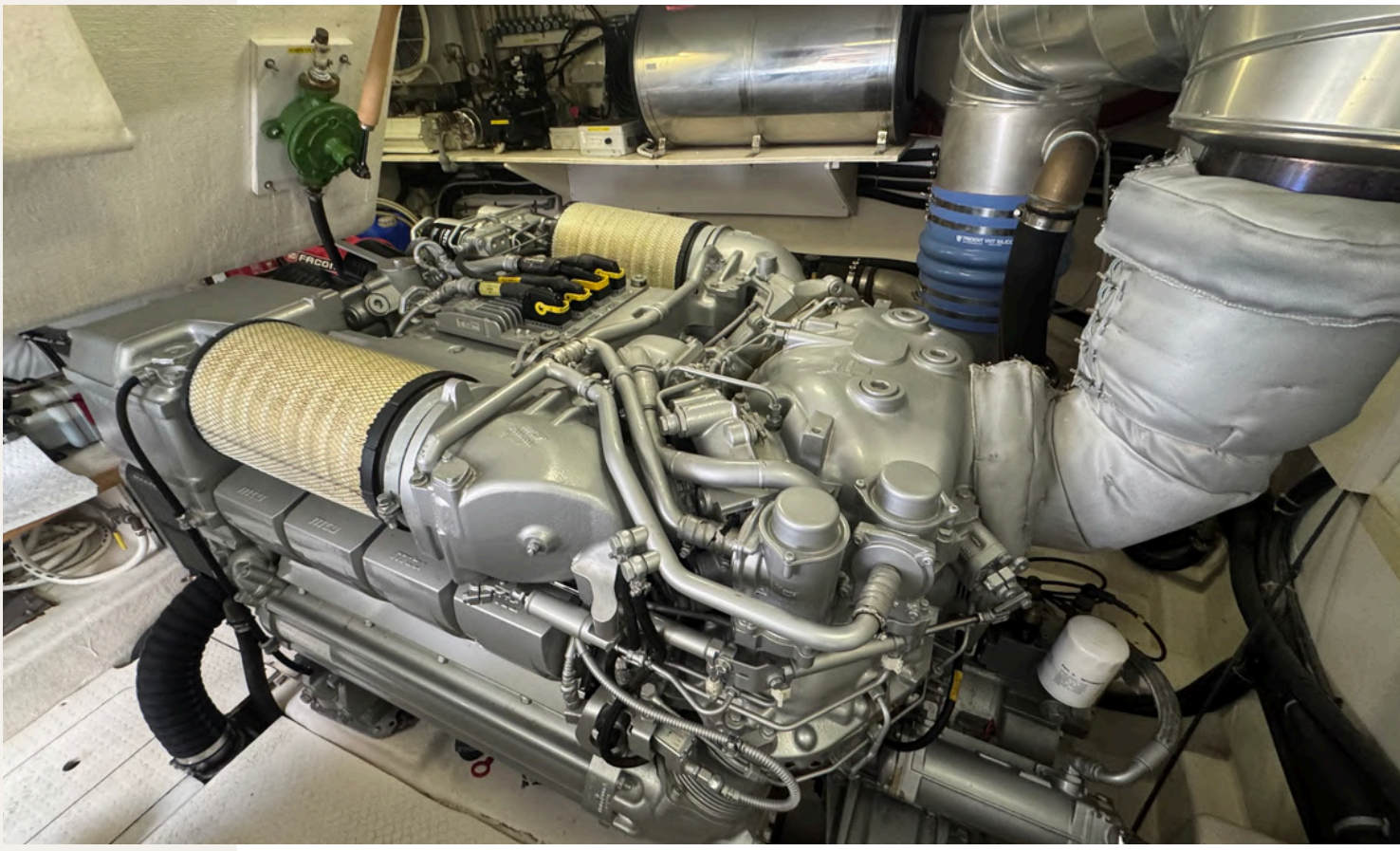




Salle machines

PHOTOS





Salle machines

PHOTOS





Meet OUR TEAM



César Longeville -
Chairman and CEO

After being a top-level windsurfing athlete, César has focused his career on the yachting industry, with experience at Dufour Yacht, Sunseeker and Swan. His career includes a technical collaboration with Monaco Marine to manage maintenance projects on yachts over 24 metres, after founding an engineering company (specializing in hydrogen-based onboard systems for boats)



Victor Chapin -
Photographer

A passionate professional photographer specialising in yacht and boat photography. His strength lies in his ability to highlight the beauty and uniqueness of each yacht, creating striking images that emphasise their design and prestige. By joining the LongHass Yacht team, Victor brings invaluable creative vision, enhancing our visual identity.



Christophe Sibut -
Yacht Manager

A true professional of the sea, with an impressive career as captain of yachts up to 80 meters in length, Christophe has developed an in-depth knowledge of maritime operations, combined with a technical expertise that sets him apart in the industry across the globe.
Today, he brings his skills and know-how to Longhass Yacht as Yachts Manager.



Delphine De Chavigny -
Communication Manager

A communications manager with a passion for the maritime world, Delphine knows how to convey her passion through captivating campaigns and initiatives. Her keen sense of creativity is reflected in every project, from promoting new yacht models to strengthening the image of Longhass Yacht.

LONGHASS

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